

Society of

**SAME**

American Military Engineers

**Guam Post**



The GUAM  
Industry Forum

**2026**

**SPONSORSHIP  
OPPORTUNITIES**

**JULY 28-30,  
2026**

**DELIVERING INDO-PACIFIC READINESS:  
INTEGRATING INFRASTRUCTURE,  
INNOVATION, AND INDUSTRY CAPACITY**





## The GUAM Industry Forum 2026

The **2026 SAME Guam Post Industry Forum**, themed “Delivering Indo Pacific Readiness Integrating Infrastructure, Innovation, and Industry Capacity,” serves as a premier strategic platform convening senior representatives from the defense, government, and industry sectors to inform and shape the next decade of growth across Guam and the Indo Pacific region.

### **Hear Firsthand How Your Company Can Get Involved**

Businesses from across Asia, the United States, Guam, and the Marianas will gather at the Dusit Thani Guam Resort to learn how to participate in the historic expansion of America’s strategic presence in the Indo-Pacific region. Hundreds of government and industry representatives are expected to attend.

The SAME Guam Post, along with its affiliated organizations across the United States, is actively engaging businesses to build partnerships with local and regional companies. These collaborations aim to implement long-term strategies that generate jobs and support a stronger, more sustainable future for Guam, the Marianas, and Micronesia.

By fostering communication and strengthening relationships among military, public, private, academic, and professional sectors, the forum will identify key challenges and develop solutions in support of national security and regional growth.

Participation in this event means being part of a defining moment for Guam and the region. Attendees will gain access to the most current, relevant, and actionable information available—directly from military representatives responsible for overseeing upcoming design, construction, and service contracts.

### **Meet the Companies Seeking Teaming Partners**

Organized by the Guam Post of the Society of American Military Engineers, with support from the Guam Contractors Association and the Guam Chamber of Commerce, the forum will bring together construction contractors, architects, engineers, suppliers, and service providers from Guam and the United States.

This event presents an unprecedented opportunity for private companies to engage directly with senior leaders from both the U.S. military and the Government of Guam. The forum is designed to highlight program challenges, identify opportunities, and explore collaborative solutions to ensure the success of strategic defense initiatives.

### **Support the Future of Guam’s Workforce**

The SAME Guam Post is a non-profit organization seeking your support. Proceeds from sponsorship of the SAME Guam Industry Forum 2026 will directly benefit scholarship programs that support the development of future engineering and technical professionals.

Your participation demonstrates a commitment to strengthening the regional economy and investing in local talent. We invite you to review the sponsorship packet for a full list of opportunities and benefits.

Thank you for considering sponsorship of the SAME Guam Industry Forum 2026.

**For more information about the Guam industry Forum 2026, registration, and event sponsorship opportunities, visit [guamindustryforum.com](http://guamindustryforum.com) or email [guamindustryforum@gmail.com](mailto:guamindustryforum@gmail.com).**

# SPONSORSHIP OPPORTUNITIES

	4-STAR SPONSOR ★★★★★ \$15,000	3-STAR SPONSOR ★★★ \$10,000	2-STAR SPONSOR ★★ \$7,000	1-STAR SPONSOR (EXHIBITOR) ★ \$4,000
<b>FORUM</b>				
Premium table top space on forum floor with 6' skirted table and two chairs	★	★	★	
Table top space on exhibit floor with 6' skirted table and two chairs				★
Table highlighted on floor plan	★	★	★	★
Four (4) forum registrations	★			
Two (2) forum registrations		★		
One (1) forum registration			★	
<b>EVENT APP</b>				
Virtual Booth setup	★	★	★	★
Social media updates	★	★	★	
Premium logo and link on sponsors page of website	★			
<b>DIRECTORY</b>				
Premium full-page ad in forum directory	★			
Large logo on sponsors page of forum directory	★			
Premium logo and listing in forum directory	★			
Logo and listing in forum directory		★		
Logo on sponsors page of forum directory		★		
Small logo and listing in forum directory			★	
Small logo on sponsors page of forum directory			★	
<b>WEBSITE PROMOTION</b>				
Premium logo and link on sponsors page of website	★			
Logo and link on sponsors page of website		★	★	
Website listing				★
Logo on exhibitors page of website	★	★	★	★
<b>PROMOTIONAL ITEMS</b>				
Promotional item will be included in the attendee forum bag	★	★	★	
<b>COMMUNICATION</b>				
Customized pre- and post-forum email sent to all registered attendees (email written and designed by sponsor)	★			

**COCKTAIL RECEPTION SPONSOR**  
3 SLOTS AVAILABLE  
\$5,000

**LANYARD SPONSOR**  
1 SLOT AVAILABLE  
\$5,000

**OFFICIAL FORUM BAG**  
1 SLOT AVAILABLE  
\$4,000

**LUNCH SPONSOR**  
4 SLOTS AVAILABLE  
\$3,000

**BREAK SPONSOR**  
8 SLOTS AVAILABLE  
\$1,500



# The GUAM Industry Forum 2026



## SPONSORSHIP APPLICATION AND CONTRACT

**PAYMENT DEADLINE: JUNE 19, 2026**

CONTACT INFORMATION:

EXHIBITING COMPANY:

COMPANY NAME (FOR FORUM DIRECTORY):

ADDRESS:  CITY:

STATE:  ZIP CODE:

PHONE:  FAX:  EMAIL ADDRESS:

PRIMARY CONTACT /TITLE:

WEBSITE:

ACCOUNTING CONTACT:

### PLEASE CHECK YOUR PREFERRED SPONSORSHIP LEVEL:

- Four Star: **\$15,000**     Three Star: **\$10,000**     Two Star: **\$7,000**     One Star/Exhibitor Package: **\$4,000**

### OPTIONAL SPONSORSHIP OPPORTUNITIES FOR EXHIBITING SPONSORS:

- Cocktail Reception: **\$5,000**     Official Forum Bag: **\$4,000**  
 Lunch Sponsorship: **\$3,000**     Lanyard: **\$5,000**  
 Break Sponsorship: **\$1,500**

### YOUR PREFERRED PAYMENT METHOD:

- Credit Card:**  
Please fill out Credit Card Authorization form attached
- PayPal:**  
Using PayPal, please send your payment to:  
guamindustryforum@gmail.com
- Wire Transfer:**  
Please send your wire transfer to:  
**SAME General Fund**  
Bank of Guam  
Account #: 0601-027049  
Routing#: 121405115
- Check:**  
Please make checks payable to:  
**SAME Industry Forum**  
and mail to  
P.O. Box 1438  
Hagåtña Guam 96932



# The GUAM Industry Forum 2026

## AUTHORIZATION TO CHARGE CREDIT CARD

Date:

Amount in Words:

Amount in Value:

Full Name on Card:

Type of Card:  Visa  Mastercard Card Number:

Last 3 digits on the Signature Panel:

Issuing Bank:

Expiration Date:

Credit Card Billing Address:

Address Line 2:

City:  State:  Zip Code:

Country:

This authorizes Society of American Military Engineers to charge the total invoice amount specified above to my credit card account.

I hereby agree and acknowledge that the information and invoice amount above with SAME are genuine, having been made and signed for by me as indicated above. I also hereby agree SAME terms and conditions on credit card payments.

Authorized by:

Cardholder's Name and Signature:



# The GUAM Industry Forum 2026

## TERMS AND CONDITIONS

All fees paid by Sponsor or Exhibitor are non-refundable, non-transferable, and due upon execution of contract. If Sponsor or Exhibitor fails to make payment described by the due date, SAME Guam Post may terminate Sponsor or Exhibitor's participation in Guam Industry Forum 2026 without further notice and without any obligation to refund monies previously paid. If Sponsor or Exhibitor cancels participation in Guam Industry Forum 2026, SAME Guam Post retains the total Sponsor or Exhibitor space fee. All fees are payable in U.S. funds. Additional terms, rules and regulations are attached to this document.

The Guam Industry Forum 2026 is managed and produced by SAME Guam Post through its forum coordinator Adztech & Public Relations, Inc., 142 Seaton Blvd. Ste. 102, Hagatna, Guam 96910 Phone: (671) 477-1239/2239.

We accept the Sponsor or Exhibitor table selected and agree to abide by the terms and conditions of this agreement.

Authorized Signature:

Printed Name:

Title:

Company:

This Agreement is not binding until accepted by SAME Guam Post.

Accepted by SAME Guam Post:

Date:

### Exhibitor Package Information:

Exhibit table space will be assigned several weeks before the forum. SAME Guam Post will have this information shortly and the exhibitor contact will follow up with all exhibitors two weeks prior to the conference.

### TERMS AND CONDITIONS FOR PARTICIPATING IN THE GUAM INDUSTRY FORUM 2026

Guam Industry Forum 2026 is managed and produced by the Society of American Military Engineers Guam Post, and heretofore will be referred to as SAME Guam Post. The Sponsor or exhibiting company, named on this document, will heretofore be referred to as the Sponsor or Exhibitor.

#### 1. TABLE ASSIGNMENT

Exhibit space will be assigned several weeks before the forum. The space assignment will be determined jointly by SAME Guam Post and the Exhibitor and may be subject to reassignment at any time by SAME Guam Post. SAME Guam Post will have this information shortly and the exhibitor contact will follow up with all exhibitors two weeks prior to the forum. The space is for Exhibitor's use only, and Exhibitor may not assign or sublease any portion of the space without SAME Guam Post's prior written consent.

#### 2. TABLE LAYOUT

Exhibitor must submit written description and/or sketch of display for SAME Guam Post's approval. Displays must not violate the convention center's or Fire Marshal's regulations. company, named on this document, will heretofore be referred to as the Exhibitor.

### **3. SPONSOR OR EXHIBITOR APPROVAL**

Sponsor or Exhibitor's participation in this event is subject to SAME Guam Post's approval. SAME Guam Post may withdraw its acceptance at any time by refunding the Space Fee paid if it is determined that Exhibitor or its product is ineligible. SAME Guam Post makes no warranties regarding the number of persons who will attend Guam Industry Forum 2026.

### **4. CANCELLATION**

If Sponsor or Exhibitor cancels participation in Guam Industry Forum 2026, SAME Guam Post retains the total Sponsor or exhibit space fee.

### **5. PAYMENT TERMS**

If Sponsor or Exhibitor fails to make any payment by due date, SAME Guam Post may terminate Sponsor or Exhibitor's participation without further notice and without any obligation to refund monies previously paid. If Sponsor or Exhibitor cancels its participation, the Space Fee paid will be retained by SAME Guam Post. Checks should be made payable to: SAME Industry Forum

### **6. EXHIBIT INSTALLATION AND SECURITY**

Exhibitor shall display equipment at own risk and shall have sole responsibility for any loss of its equipment or proprietary information.

### **7. INSURANCE**

Exhibitor is responsible for providing their own property damage liability and workers' compensation insurance. Neither SAME Guam Post, its agents, or its representatives will be held responsible for any injury, loss or damage that may occur to the Exhibitor, the Exhibitor's employees or the Exhibitor's property.

### **8. SPECIAL SERVICES**

For insurance, safety and security purposes, all cleaning, catering, drayage and other special services needed by individual Exhibitors are provided only when the Exhibitor orders and agrees to pay for these services. Certain of these services must be provided by the exclusive vendors of the convention center.

### **9. SHOW REGULATIONS**

It is agreed that SAME Guam Post shall have free and exclusive power in the matter of interpretation, amendment and enforcement of all regulations that appear on this contract. This agreement is subject to and subordinate to the agreement between the convention center and SAME Guam Post covering exhibit areas at this property. All rules are subject to change in accordance with Fire Marshal regulations. Exhibitor must comply with all the laws, regulations and ordinances in force in the exhibit facility.

### **10. SELLING POLICY**

Guam Industry Forum 2026 Exhibitors are NOT allowed to sell product on the forum floor.

### **11. AUDIO AND NOISE LEVELS**

Exhibitors conducting live demonstrations must be considerate of the surrounding exhibitors and keep their audio volume at a level that does not impede the function, or demos, of surrounding vendors. Demos that are found to be objectionably loud in audio volume, in SAME Guam Post's sole judgment, will be issued a warning. If the initial warning is not adhered to and the audio volume adjusted appropriately, SAME Guam Post, after fair warning, may close the exhibit without a refund or any type of damage compensation.

### **12. LIABILITY**

SAME Guam Post will not be liable for failure to perform its obligations under this contract as a result of riots, strikes, acts of nature, acts of God, or any other causes that shall make it impossible or inadvisable to hold the event or portion thereof at the time and place herein provided.

### **13. ADA COMPLIANCE**

All Exhibitors must fully comply with the Americans with Disabilities Act.

### **14. TABLE DISMANTLE**

No exhibit table breakdown permitted prior to July 30, 2026 at 6:00 pm.



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